



SOUND CONSUMER

2010 Display advertising rates

Ad sizes and rates

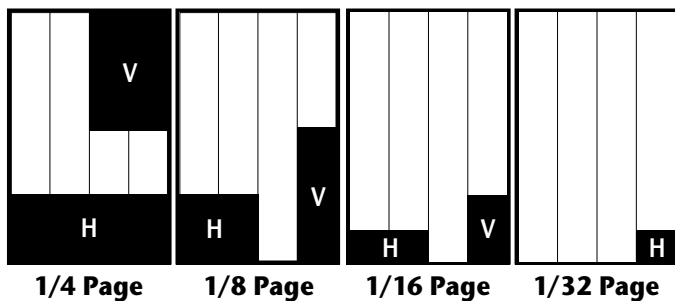
Prices of ads shown below are per month of publication. Advertisers buying a 3-, 6-, or 12-month contract receive a 5%, 10% or 20% discount per ad, respectively.

Black and white ads:

Length of contract (in months)

Ad Size	Width x Height	PRICE PER MONTH			
		1	3	6	12
1/4 page vertical	4.875" x 7.75"	\$822	\$780	\$738	\$660
1/4 page horizontal	10" x 3.75"	\$822	\$780	\$738	\$660
1/8 page vertical	2.3125" x 7.75"	\$432	\$408	\$390	\$348
1/8 page horizontal	4.875" x 3.75"	\$432	\$408	\$390	\$348
1/16 page vertical	2.3125" x 3.75"	\$228	\$216	\$204	\$180
1/16 page horizontal	4.875" x 1.75"	\$228	\$216	\$204	\$180
1/32 page horizontal	2.3125" x 1.75"	\$120	\$114	\$108	\$96

Limited space available for color ads. See pricing below.



Color ads

Full-color ads are available on the back page on a first come basis. **Reservations for color must be made by the first day of the prior month the ad will run.** Space is limited.

The maximum size available in color is 1/4 page and color ads must be prepared to run as CMYK. Spot or pantone colors will be converted to process builds. Color rates are based on the ad rate plus a flat \$300 fee per ad.

Ad placement

Ads are placed for best visual contrast on the page. Due to layout constraints, we can't guarantee specific requests for page location or placement, although requests will be considered.

Deadlines

All display advertisers must reserve space by the fifth of the month preceding the issue in which the ad will appear. If this day falls on a weekend or legal holiday, the previous working day is the deadline. Ad space is limited in the Sound Consumer, and at times there may be a waiting list. When ad space fills for a particular month, advertisers requesting space will be held over to the next month. **Once space is reserved, completed ad materials must be received by the 10th of the month preceding the issue in which the ad will appear.**

Production services

If you require design services for your display ad, you may arrange to have us design your ad for you. We are pleased to offer this service at the very reasonable price of \$50 per ad, regardless of ad size. This service includes layout, typography, image scanning and up to 3 revisions from first proof. **All service arrangements must be made by the first of the month preceding the issue in which the ad appears.** By providing this service, we neither make claims as to the effectiveness of the ad nor do we assume any liability or responsibility for the advertisement beyond a correct reproduction of factual information we receive from you in written form.

Payment terms

All new display advertisers must pay for the first month in advance of printing. **Payment is due on the 10th of the month preceding the issue in which the ad appears.** If the ad runs for three, six or 12 months, the advertiser will be billed monthly after the first month. A contract stating the terms and conditions of placement must be signed by the date of the first payment.

Pre-printed inserts

Pre-printed inserts will be accepted at PCC's option for a charge of \$1,500, single sheets only, full run. We have limited availability and will accept reservations on a first-come basis. Inserts go into the mailed papers only and will not be inserted into the store copies.

A sample of the pre-printed material must be submitted for approval by the first of the month preceding publication.

Please call with questions and reservations.

- **Size** No larger than 8-1/2" x 11" (5-1/2" by 8-1/2" minimum)
- **Paper weight** Must be at least 70-pound text stock. Maximum weight accepted is 12-point cover stock.
- **Deadline** Printed material must arrive at our printer by the 20th of the month preceding publication.
- **Shipping** Materials must be marked "For PCC Sound Consumer" and include the publication month. Pre-print materials should be shipped to: Consolidated Press, 600 South Spokane St., Seattle, WA 98134-2225.
- **Quantity** Call ahead to determine run quantity. 100 extra copies should be sent to the PCC office.



S O U N D C O N S U M E R

Ad specifications

Media

- 1) **Macintosh files only** (unless file format works across platforms).
- 2) Ads may be supplied electronically as an e-mail attachment (5 MB limit), or burned onto a CD.
- 3) When using e-mail, send files to ads@pccsea.com.

File formats

- 1) Ads **must** be supplied in one of the following:
 - Adobe InDesign document
 - Adobe Illustrator (ai) document
 - Vector-based EPS file
 - Raster-based EPS, TIF or PSD file, 600 dpi (no compression)
 - JPG file, 600 dpi (saved at maximum image quality)
 - Adobe PDF file (saved using "Press" presets)
- 2) No Microsoft Word or Publisher files will be accepted as final ad files.
- 3) All linked files (TIFF, EPS) **must** be included even if they are embedded within the file, and should be provided as follows:
 - Black-only art: 1200 dpi bitmapped TIFF file.
 - Grayscale art: 600 dpi grayscale EPS file.

Additional requirements

- 1) Include all Postscript fonts (both screen and printer versions), or convert fonts to paths (outlines). **No TrueType fonts.**
- 2) Must include a black and white hard copy of the ad as it should appear. This can be faxed to Melissa Watson at 206-545-7131.
- 3) Document size must match ad size using the dimensions listed on the rate chart. Any file requiring more than 15 minutes labor to meet PCC's ad size and media specifications will incur a \$50 production charge.
- 4) If an ad's border does not extend outward to meet the full dimensions of the ad size, PCC's Ad department may, at their discretion, surround the ad with a hairline border to maintain the grid pattern of the ad space gutters.
- 5) Our publication is submitted to our printer as an electronic file to be processed by an image setter and output as negatives. Any ads submitted as hard copy (such as a laser print) will be scanned into our computer. Some text may have to be re-typeset for clarity. We will choose a font from our library that is as close to the font used in the ad as possible, but cannot guarantee an exact match.

Special conditions

Advertising space in the Sound Consumer is offered to the general public as a service to PCC's members and to offset publication costs. Please note:

- 1) All healthcare practitioners (including naturopaths, massage practitioners, chiropractors, acupuncturists, daycare providers and general contractors) must submit a copy of their Washington state license number with their ads. Mental healthcare practitioners, counselors and hypnotherapists must submit a copy of their Washington state registration or certification number with ads. Registration, certification and/or license numbers need not appear in ads (except for general contractors and massage practitioners) but must be on file at PCC.

Attention Construction Contractors:

State law requires that contractors include their contractor registration number in all advertisements. For more information, please contact Labor & Industries 1-800-647-0982 or www.Contractors.LNI.wa.gov.

- 2) We do not accept ads that mention retail stores which directly compete with PCC, or from political parties, public office candidates or those promoting ballot issues.
- 3) Accepting your ad or payment does not constitute a contract to publish. We reserve the right to limit advertising space or cancel any advertisement at any time, for any reason deemed appropriate. Payments for ads not placed due to space limits or cancellation will be returned.
- 4) Ads must clearly identify the product/service provided and the name of the company or person advertising.
- 5) Past due accounts may be cancelled at PCC's discretion.

How to reach us

Melissa Watson, Advertising Coordinator
Kathy Moore, Graphics Production Specialist
PCC Natural Markets
4201 Roosevelt Way N.E., Seattle, WA 98105
phone: 206-547-1222 • fax: 206-545-7131
e-mail: ads@pccsea.com



S O U N D C O N S U M E R

2010 Classified advertising information

Deadlines

All classified advertisements must be received by 5 p.m. on the 10th of the month prior to the issue in which the ads appear. All ads must be prepaid. Payment must also be received at our office on the 10th, even if you mail, e-mail or fax the ad. If the 10th of the month falls on a Sunday or legal holiday, the deadline is the next working day.

For classified ads appearing in subsequent months, payment must still be received by the 10th of the month. You may pay for more than one month at any time, however, changes to the content of the ad must be received in writing prior to the 10th of the month. We can't guarantee changes to the ad that are requested verbally: changes must be submitted in writing.

Submittals

Classified ads are accepted for goods and services only; no personal or singles ads. Use the form printed on the following page and mail it with your payment. This form is used for counting purposes only. Your ad will not appear exactly as it looks below. You may also type or print your ad copy legibly and mail it to the address on the form or submit it via fax or e-mail to ads@pccsea.com. Ads are not accepted verbally over the phone. Ads can be faxed, mailed, e-mailed or dropped off at PCC's co-op office Monday through Friday, 8 a.m. to 5 p.m. If the office is closed, there is a drop box within the gated front entrance. Include your name, address and phone number so we can call if we have a question.

The first key words are set in bold type, up to a maximum of four words (no all caps or underlining). The remainder is set in lower case, normal face. Exceptions include proper names appropriately capitalized, registered trade names or copyrighted logotypes in all caps will also be set accordingly.

Payment terms

Classified ads must be paid in advance. Cost is \$6 per line. A line consists of 39 characters; a character is any letter, number, punctuation mark, symbol or single space between them. Cost of a partial line is the same as a full line.

If your ad is figured incorrectly, we'll notify you; however, this may affect the timely placement of the ad.

Payment is accepted by cash, check or credit card. If cash is used, it must be paid in person; please do not send cash in the mail.

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